

# Fin - Template - ROI Template

## ROI Justification Spreadsheet Instructions

### Tab - Form

- Summarizes the information which is entered in tab "Work File"
- Enter appropriate information in highlighted areas
- Approval information is denoted by
- **DO NOT CHANGE ANY CALCULATIONS ON THIS WORKSHEET**
- To print this worksheet, click on printer icon.
- This form should be printed and routed for approvals.

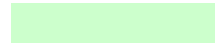


### Tab - Summary

- Summarizes the information for 5 annual years which is entered in
- tab "Work File "
- There is NO information to enter on this worksheet
- **DO NOT CHANGE ANY CALCULATIONS ON THIS WORKSHEET**
- To print this worksheet, click on printer icon.
- This form should be printed and routed with the form for approvals.

### Tab - Work File

- Summarizes the input information for 60 months
- The Work File generally calculates costs based on incremental costs
- to creat new revenue and support new revenue
- Enter appropriate information in highlighted areas
- **DO NOT INSERT OR DELETE LINES BETWEEN LINES 1 AND 300**
- Lines denoted as
- This worksheet is not set up to print, print results from "Summary" tab
- Enter other financial information to be included between Lines 1 and
- 300 below Line 302 and "plus" up to appropriate line



# Fin - Template - ROI Template

<b>Date:</b>	<div></div>		
<b>Initiating Department/Unit:</b>	<div></div>		
- Name	<div></div>		
- Unit Number (if applicable)	<div></div>		
<b>Location:</b>	<div></div>		
<b>Project Title (if applicable):</b>	<div></div>		
<b>Project Number (if applicable):</b>	<div></div>		
<b>Project Description:</b>	<div>Purchase and Install IT Asset Management Soution and processes at Company. The vendor of choice is Whizbang Technologies</div> <div></div> <div></div>		
<b>Project Justification:</b> (Financial, Customer Support, Expansion,etc.)	<div></div> <div></div> <div></div> <div></div>		
<b>Financial Summary:</b>			
- Five Year Summary:			
- Revenues	\$	#REF!	
- Net Income	\$	#REF!	
- EBITDA	\$	#REF!	
- Capital Expenditures	\$	#REF!	
- Discounted Cash Flow @	14.0%	\$	#REF!
- Inflation Factor	4.0%		
- First Month of Positive Cash Flow			2
- First Month Cumulative Cash Flow is Positive			#REF!
- Internal Rate of Return			#NUM!
			<b>Note: If not positive, further justification needed.</b>
<b>Authorizations/Signatures:</b>			<b>Reviewed By:</b>
- Project Initiator	<div></div>		- Regional Controller
- Manager (Up to \$1,000) (A)	<div></div>		- CFO
- Sr. Manager (Up to \$5,000) (A)	<div></div>		
- Director (Up to \$100,000) (A)	<div></div>		
- Vice President (Up to \$100,000) (A)	<div></div>		
- Group Vice Pres. (Up to \$250,000)	<div></div>		
- President (If Over \$250,000)	<div></div>		

**NOTE: (A) If budgeted; if not budgeted all expenditures require GVP signature.**

<u>SUMMARY BY PROGRAM YEAR</u>	<u>YEAR ONE</u>	<u>YEAR TWO</u>	<u>YEAR THREE</u>	<u>YEAR FOUR</u>	<u>YEAR FIVE</u>	<u>FIVE YEAR TOTAL</u>
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# Fin - Template - ROI Template

Operating Revenues		\$	0	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!
Churn (Monthly)	#REF!		0		#REF!		#REF!		#REF!		#REF!		#REF!
Total Operating Revenues			0		#REF!		#REF!		#REF!		#REF!		#REF!
Network/Line Costs	#REF!		0		#REF!		#REF!		#REF!		#REF!		#REF!
Maintenance (Mthy % of CAPEX)	#REF!		0		#REF!		#REF!		#REF!		#REF!		#REF!
Other			0		#REF!		#REF!		#REF!		#REF!		#REF!
Total Cost of Sales			0		#REF!		#REF!		#REF!		#REF!		#REF!
Gross Margin			0		#REF!		#REF!		#REF!		#REF!		#REF!
		% of											
		Revenues											
Depreciation and Amortization			140,302		#REF!		#REF!		#REF!		#REF!		#REF!
Incremental Staff Needs	#REF!		36,823		#REF!		#REF!		#REF!		#REF!		#REF!
Maintenance Contracts	#REF!		0		#REF!		#REF!		#REF!		#REF!		#REF!
Licensing & Billing Savings	#REF!		(193,913)		#REF!		#REF!		#REF!		#REF!		#REF!
Consulting	#REF!		0		#REF!		#REF!		#REF!		#REF!		#REF!
All Other			0		#REF!		#REF!		#REF!		#REF!		#REF!
Total Operating Expenses			(16,788)		#REF!		#REF!		#REF!		#REF!		#REF!
Net Operating Income		\$	16,788	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!
Interest Expense			0		#REF!		#REF!		#REF!		#REF!		#REF!
Net Income Before Taxes		\$	16,788	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!
EBITDA		\$	157,090	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!
Fixed Asset Additions (GL Additions)		\$	721,555	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!
Capital Expenditures (Cash Paid for Assets)		\$	721,555	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!
Cumulative Capital Expenditures		\$	721,555	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!		
Discounted Cash Flow (Annual)	1.17%	\$	(563,395)	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!
Cumulative Discounted Cash Flow		\$	(563,395)	\$	#REF!	\$	#REF!	\$	#REF!	\$	#REF!		

# Fin - Template - ROI Template

	Jun-08	Jul-08	Aug-08	Sep-08	Oct-08	Nov-08	Dec-08	#REF!	#REF!	#REF!	#REF!	#REF!	ANNUAL
	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	TOTAL
	1	2	3	4	5	6	7	8	9	10	11	12	
Recurring Revenues	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	\$ 0
Non-Recurring Revenues	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	0
Total Operating Revenues	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	0
Network/Line Costs (% of recurri	0.00%	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	0
Network Maintenance (% of recu	0.00%	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	0
Non-Recurring Costs	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	0
Total Cost of Sales	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	0
Gross Margin	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	0
% of Revenues													
Depreciation and Amortization	20,043	20,043	20,043	20,043	20,043	20,043	20,043	#REF!	#REF!	#REF!	#REF!	#REF!	140,302
Sales & Marketing	0.00%	5,208	5,226	5,243	5,260	5,278	5,295	5,313	#REF!	#REF!	#REF!	#REF!	36,823
Customer Service	0.00%	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	0
General & Administrative	0.00%	(26,067)	(26,154)	(26,240)	(26,327)	(26,414)	(26,501)	(36,210)	#REF!	#REF!	#REF!	#REF!	(193,913)
Bad Debts	0.00%	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	0
All Other	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	0
Total Operating Expenses	(815)	(885)	(954)	(1,024)	(1,093)	(1,163)	(10,854)	#REF!	#REF!	#REF!	#REF!	#REF!	(16,788)
Net Operating Income	815	885	954	1,024	1,093	1,163	10,854	#REF!	#REF!	#REF!	#REF!	#REF!	\$ 16,788
Interest Expense	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	0
Net Income Before Tax	815	885	954	1,024	1,093	1,163	10,854	#REF!	#REF!	#REF!	#REF!	#REF!	\$ 16,788
EBITDA	20,858	20,928	20,997	21,067	21,136	21,206	30,898	#REF!	#REF!	#REF!	#REF!	#REF!	\$ 157,098
Fixed Asset Additions (GL Addition	721,558	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	\$ 721,558
Life in Months	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	0
Capital Expenditures (Cash Paid for Asse	721,558	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!	#REF!	\$ 721,558
Cumulative Capital Expenditur	721,558	721,558	721,558	721,558	721,558	721,558	721,558	#REF!	#REF!	#REF!	#REF!	#REF!	
Discounted Cash Flow (Monthl	1.17%	(692,616	20,457	20,287	20,128	19,971	19,816	22,568	#REF!	#REF!	#REF!	#REF!	\$ (563,395
Cumulative Cash Flo		(692,616	(672,165	(651,878	(631,750	(611,779	(591,960	(563,395	#REF!	#REF!	#REF!	#REF!	

# Fin-Template - ROI Template

		#REF! MONTH 13	#REF! MONTH 14	#REF! MONTH 15	#REF! MONTH 16	#REF! MONTH 17	#REF! MONTH 18	#REF! MONTH 19	#REF! MONTH 20	#REF! MONTH 21	#REF! MONTH 22	#REF! MONTH 23	#REF! MONTH 24	ANNUAL TOTAL
Recurring Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Non-Recurring Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Operating Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Network/Line Costs (% of recurring revenues)	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Network Maintenance (% of recurring revenues)	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Non-Recurring Costs		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Cost of Sales		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Gross Margin	% of Revenues	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Depreciation and Amortization		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Sales & Marketing	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Customer Service	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
General & Administrative	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Bad Debts	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
All Other		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Operating Expenses		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Net Operating Income		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Interest Expense		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Net Income Before Taxes		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
EBITDA		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Fixed Asset Additions (GL Addition)		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Life in Months		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	0
Capital Expenditures (Cash Paid for Assets)		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Cumulative Capital Expenditures		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	
Discounted Cash Flow (Monthly)	1.17%	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Cumulative Cash Flow		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	

# Fin - Template - ROI Template

		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	ANNUAL
		MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	TOTAL
		25	26	27	28	29	30	31	32	33	34	35	36	
Recurring Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Non-Recurring Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Operating Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Network/Line Costs (% of recurring revenues)	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Network Maintenance (% of recurring revenues)	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Non-Recurring Costs		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Cost of Sales		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Gross Margin		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
	% of Revenues													
Depreciation and Amortization		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Sales & Marketing	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Customer Service	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
General & Administrative	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Bad Debts	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
All Other		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Operating Expenses		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Net Operating Income		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Interest Expense		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Net Income Before Tax		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
EBITDA		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Fixed Asset Additions (GL Addition)		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Life in Months		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	0
Capital Expenditures (Cash Paid for Assets)		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Cumulative Capital Expenditures		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	
Discounted Cash Flow (Monthly)	1.17%	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Cumulative Cash Flow		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	

# Fin-Template - ROI Template

		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	ANNUAL
		MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	MONTH	TOTAL
		37	38	39	40	41	42	43	44	45	46	47	48	
Recurring Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Non-Recurring Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Operating Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Network/Line Costs (% of recurring revenues)	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Network Maintenance (% of recurring revenues)	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Non-Recurring Costs		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Cost of Sales		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Gross Margin		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
	% of Revenues													
Depreciation and Amortization		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Sales & Marketing	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Customer Service	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
General & Administrative	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Bad Debts	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
All Other		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Operating Expenses		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Net Operating Income		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Interest Expense		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Net Income Before Taxes		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
EBITDA		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Fixed Asset Additions (GL Addition)		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Life in Months		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	0
Capital Expenditures (Cash Paid for Assets)		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Cumulative Capital Expenditures		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	
Discounted Cash Flow (Monthly)	1.17%	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Cumulative Cash Flow		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	

# Fin-Template - ROI Template

		#REF! MONTH 49	#REF! MONTH 50	#REF! MONTH 51	#REF! MONTH 52	#REF! MONTH 53	#REF! MONTH 54	#REF! MONTH 55	#REF! MONTH 56	#REF! MONTH 57	#REF! MONTH 58	#REF! MONTH 59	#REF! MONTH 60	ANNUAL TOTAL
Recurring Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Non-Recurring Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Operating Revenues		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Network/Line Costs (% of recurring revenues)	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Network Maintenance (% of recurring revenues)	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Non-Recurring Costs		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Cost of Sales		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Gross Margin	% of Revenues	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Depreciation and Amortization		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Sales & Marketing	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Customer Service	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
General & Administrative	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Bad Debts	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
All Other		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Total Operating Expenses		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Net Operating Income		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Interest Expense		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
Net Income Before Taxes		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
EBITDA		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Fixed Asset Additions (GL Addition)		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Life in Months		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	0
Capital Expenditures (Cash Paid for Assets)		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Cumulative Capital Expenditures		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	
Discounted Cash Flow (Monthly)	1.17%	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	\$ #REF!
Cumulative Cash Flow		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	



# Fin - Template - ROI Template

Month 1	6	7	8	9	10	11	12	RESULTS BY PROGRAM YEAR				
Year 1	2008	2008	2008	2008	2008	2008	2008	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Month	1	2	3	4	5	6	7	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
Recurring Revenues	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
Non-Recurring Revenues	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
Total Operating Revenues	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
Network/Line Costs	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
Network Maintenance	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
Non-Recurring Costs	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
Total Cost of Sales	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
Gross Margin	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
	% of Revenues											
Depreciation and Amortization	20,043	20,043	20,043	20,043	20,043	20,043	20,043	140,302	#REF!	#REF!	#REF!	#REF!
Sales & Marketing	5,208	5,226	5,243	5,260	5,278	5,295	5,313	36,823	#REF!	#REF!	#REF!	#REF!
Customer Service	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
General & Administrative	(26,067)	(26,154)	(26,240)	(26,327)	(26,414)	(26,501)	(36,210)	(193,913)	#REF!	#REF!	#REF!	#REF!
Bad Debts	0.00%	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
All Other	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
Total Operating Expenses	(815)	(885)	(954)	(1,024)	(1,093)	(1,163)	(10,854)	(16,788)	#REF!	#REF!	#REF!	#REF!
Net Operating Income	815	885	954	1,024	1,093	1,163	10,854	16,788	#REF!	#REF!	#REF!	#REF!
Interest Expense	0	0	0	0	0	0	0	0	#REF!	#REF!	#REF!	#REF!
Net Income Before Taxes	815	885	954	1,024	1,093	1,163	10,854	16,788	#REF!	#REF!	#REF!	#REF!
EBITDA	20,858	20,928	20,997	21,067	21,136	21,206	30,898	157,090	#REF!	#REF!	#REF!	#REF!
Fixed Asset Additions (GL Additions)	721,555	0	0	0	0	0	0	721,555	#REF!	#REF!	#REF!	#REF!
Capital Expenditures (Cash Paid for Assets)	721,555	0	0	0	0	0	0	721,555	#REF!	#REF!	#REF!	#REF!
Cumulative Capital Expenditures	721,555	721,555	721,555	721,555	721,555	721,555	721,555					
Discounted Cash Flow (Monthly)	1.17%	(692,616)	20,451	20,287	20,128	19,971	19,819	28,565	(563,395)	#REF!	#REF!	#REF!

# Fin - Template - ROI Template

Cumulative Discounted Cash Flow	(692,616)	(672,165)	(651,878)	(631,750)	(611,779)	(591,960)	(563,395)
Monthly Cash Flow							
EBITDA	20,858	20,928	20,997	21,067	21,136	21,206	30,898
Capital Expenditures (cash paid)	(721,555)	0	0	0	0	0	0
Prepaid Expenses	0	0	0	0	0	0	0
Accrued Expenses							
Net Cash Flow	(700,697)	20,928	20,997	21,067	21,136	21,206	30,898

## DEPRECIATION & AMORTIZATION

### FIXED ASSETS PURCHASED

Software	200,000	0		0	0	0	
Capital Lease #1							
Total 36 Month Assets	200,000	0	0	0	0	0	0
Monthly Depreciation	5,556	5,556	5,556	5,556	5,556	5,556	5,556
Consulting capitalized	224,000	0	0	0	0	0	
Capital Lease #3							0
Total 36 Month Assets	224,000	0	0	0	0	0	0
Monthly Depreciation	6,222	6,222	6,222	6,222	6,222	6,222	6,222
Physiscal Inventory capitailized	240,000	0	0	0	0	0	
Capital Lease #2				0			
Total 36 Month Assets	240,000	0	0	0	0	0	0
Monthly Depreciation	6,667	6,667	6,667	6,667	6,667	6,667	6,667
Internal Labor capitalized	50,000	0	0	0	0	0	
Total 36 Month Assets	50,000	0	0	0	0	0	0
Monthly Depreciation	1,389	1,389	1,389	1,389	1,389	1,389	1,389
Cost of Server	7,555	0	0	0	0	0	
Total 180 Month Assets	7,555	0	0	0	0	0	0
Monthly Depreciation	210	210	210	210	210	210	210
Total Assets Purchased	721,555	0	0	0	0	0	0
Total Monthly Depreciation	20,043	20,043	20,043	20,043	20,043	20,043	20,043

### AMORTIZATION ADDITIONS

IT&S Development	0						
Total 36 Month Assets	0	0	0	0	0	0	0
Monthly Amortization	0	0	0	0	0	0	0

## Fin - Template - ROI Template

	0	0	0	0	0	0	
Total 60 Month Assets	0	0	0	0	0	0	0
Monthly Amortization	0	0	0	0	0	0	0
	0	0	0	0	0	0	
Total 78 Month Assets	0	0	0	0	0	0	0
Monthly Amortization	0	0	0	0	0	0	0
	0	0	0	0	0	0	
Total 180 Month Assets	0	0	0	0	0	0	0
Monthly Amortization	0	0	0	0	0	0	0
	0	0	0	0	0	0	
Total Assets Purchased	0	0	0	0	0	0	0
Total Monthly Amortization	0	0	0	0	0	0	0
<b>TOTAL ASSETS PURCHASED</b>	721,555	0	0	0	0	0	0
<b>TOTAL DEPR &amp; AMORTIZATION</b>	20,043	20,043	20,043	20,043	20,043	20,043	20,043

### PREPAID EXPENSES

	Months						
Item 1	36	0					
Item 2	6		0				
Item 3							
Total Cash Paid		0	0	0	0	0	0
Item 1		0	0	0	0	0	0
Item 2		0	0	0	0	0	0
Item 3		0	0	0	0	0	0
Monthly Expense		0	0	0	0	0	0
Sales & Marketing		0	0	0	0	0	0
Customer Service		0	0	0	0	0	0
General & Administrative		0	0	0	0	0	0
Monthly Expense		0	0	0	0	0	0

### CAPITAL LEASE

Monthly Payment #1	0						
Less: Maintenance	0	0	0	0	0	0	0
Net Monthly Payment	0	0	0	0	0	0	0
Number of Payments	24						
Lease Rate	8.13%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Capital Purchase	0						

## Fin - Template - ROI Template

Interest Expense		0	0	0	0	0	0
Debt Balance	0	0	0	0	0	0	0
Monthly Payment #2	0						
Less: Maintenance	0	0	0	0	0	0	0
Net Monthly Payment	0	0	0	0	0	0	0
Number of Payments	30						
Lease Rate	8.13%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Capital Purchase	0						
Interest Expense		0	0	0	0	0	0
Debt Balance	0	0	0	0	0	0	0

Monthly Payment #3							0
Less: Maintenance							0
Net Monthly Payment							0
Number of Payments							48
Lease Rate							12.00%
Capital Purchase							0
Interest Expense							
Debt Balance							0

<b>Total Maintenance</b>	0	0	0	0	0	0	0
<b>Total Net Mo Payment</b>	0	0	0	0	0	0	0
<b>Capital Purchase</b>	0	0	0	0	0	0	0
<b>Interest Expense</b>	0	0	0	0	0	0	0
<b>Debt Balance</b>	0	0	0	0	0	0	0
Principal Payment	0	0	0	0	0	0	0

721,555 Total Capital Assets Over 5 Years

721,555 Total Cash Paid for Assets Over 5 Years

0 Net Debt Balance at the End of 5 Years

**MUST BE INCLUDED IN DEPRECIATION EXPENSE SCHEDULE**

### Capital Maintenance

From Capital Leases	0	0	0	0	0	0	0
---------------------	---	---	---	---	---	---	---

Additional Maintenance Agreements

Item #1

Item #1

Item #1

Capital Maintenance

Required Headcount	0	0	0	0	0	0	0
Monthly Costs per Headcount	0	0	0	0	0	0	0
Other Costs	0	0	0	0	0	0	0
Total Costs	0	0	0	0	0	0	0

## Fin - Template - ROI Template

Inflation	4.00%	0.00%	0.33%	0.67%	1.00%	1.33%	1.67%	2.00%
Total Network Support		0	0	0	0	0	0	0
Total Capital Maintenance		0	0	0	0	0	0	0
Cost of Sales Maintenance		0	0	0	0	0	0	0
Sales & Marketing		0	0	0	0	0	0	0
Customer Service		0	0	0	0	0	0	0
General & Administrative		0	(0)	(0)	(0)	(0)	(0)	(0)
Monthly Expense		0	0	0	0	0	0	0

### Revenue Summary

Units Added by Month	Lines	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Churn	0.0%	-	-	-	-	-	-	-
Net Units Added		1.0	1.0	1.0	1.0	1.0	1.0	1.0
Cumulative Units		1.0	1.0	1.0	1.0	1.0	1.0	1.0
Total Revenue per Unit		-	-	-	-	-	-	-
Other Recurring Revenue		0	0	0	0	0	0	0
Non-Recurring Revenue		0	0	0	0	0	0	0
Recurring Revenue		0	0	0	0	0	0	0
Non-Recurring Revenue		0	0	0	0	0	0	0
Total Revenue		0	0	0	0	0	0	0

### Network Cost of Sales

Number of Units Added		1.0	1.0	1.0	1.0	1.0	1.0	1.0
Total Cost per Unit Added	-	-	-	-	-	-	-	-
Inflation Factor	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Costs		0	0	0	0	0	0	0
Number of Units Supported		1.0	1.0	1.0	1.0	1.0	1.0	1.0
Total Cost per Unit Supported	-	-	-	-	-	-	-	-
Inflation Factor	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Costs		0	0	0	0	0	0	0
Total Revenue		0	0	0	0	0	0	0
Percent of Revenue		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inflation Factor	4.00%	0.00%	0.33%	0.67%	1.00%	1.33%	1.67%	2.00%
Total Costs		0	0	0	0	0	0	0
Other Recurring Costs		0	0	0	0	0	0	0
Other Non-Recurring Costs		0	0	0	0	0	0	0

## Fin - Template - ROI Template

Maintenance Costs	0	0	0	0	0	0	0
Total Cost of Sales	0	0	0	0	0	0	0

Network/Line Costs	0	0	0	0	0	0	0
Network Maintenance	0	0	0	0	0	0	0
Non-Recurring Costs	0	0	0	0	0	0	0
Total Cost of Sales	0	0	0	0	0	0	0

### **Sales & Marketing**

Number of Units Added	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Total Cost per Unit Added	5,208.33	5,208.33	5,225.69	5,243.06	5,260.42	5,277.78	5,295.14
Inflation Factor	4.00%	0.00%	0.33%	0.67%	1.00%	1.33%	1.67%
Total Costs	5,208	5,226	5,243	5,260	5,278	5,295	5,313
Number of Units Supported	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Total Cost per Unit Supported	-	-	-	-	-	-	-
Inflation Factor	4.00%	0.00%	0.33%	0.67%	1.00%	1.33%	1.67%
Total Costs	0	0	0	0	0	0	0
Total Revenue	0	0	0	0	0	0	0
Percent of Revenue	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inflation Factor	4.00%	0.00%	0.33%	0.67%	1.00%	1.33%	1.67%
Total Costs	0	0	0	0	0	0	0
Prepaid Expense	0	0	0	0	0	0	0
Capital Maintenance	0	0	0	0	0	0	0
Total Expense	5,208	5,226	5,243	5,260	5,278	5,295	5,313

### **Customer Service**

Number of Units Added	-	-	-	-	-	-	-
Total Cost per Unit Added	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00	20,000.00
Inflation Factor	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Costs	0	0	0	0	0	0	0
Number of Units Supported	-	-	-	-	-	-	1.0
Total Cost per Unit Added	-	-	-	-	-	-	-
Inflation Factor	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Costs	0	0	0	0	0	0	0
Total Revenue	0	0	0	0	0	0	0
Percent of Revenue	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inflation Factor	4.00%	0.00%	0.33%	0.67%	1.00%	1.33%	1.67%
Total Costs	0	0	0	0	0	0	0
Prepaid Expense	0	0	0	0	0	0	0
Capital Maintenance	0	0	0	0	0	0	0
Total Expense	0	0	0	0	0	0	0

## Fin - Template - ROI Template

### General & Administrative

Number of Units Added		1.0	1.0	1.0	1.0	1.0	1.0	1.0
Total Cost per Unit Added	(35,500.00)	(35,500.00)	(35,618.33)	#####	#####	#####	#####	(36,210.00)
Inflation Factor	4.00%	0.00%	0.33%	0.67%	1.00%	1.33%	1.67%	2.00%
Total Costs		(35,500)	(35,618)	(35,737)	(35,855)	(35,973)	(36,092)	(36,210)
Number of Units Supported		0.2	0.2	0.2	0.2	0.2	0.2	-
Total Cost per Unit Added	56,600.00	56,600.00	56,788.67	56,977.33	57,166.00	57,354.67	57,543.33	57,732.00
Inflation Factor	4.00%	0.00%	0.33%	0.67%	1.00%	1.33%	1.67%	2.00%
Total Costs		9,433	9,465	9,496	9,528	9,559	9,591	0
Total Revenue		0	0	0	0	0	0	0
Percent of Revenue	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Inflation Factor	4.00%	0.00%	0.33%	0.67%	1.00%	1.33%	1.67%	2.00%
Total Costs		0	0	0	0	0	0	0
Prepaid Expense		0	0	0	0	0	0	0
Capital Maintenance		0	(0)	(0)	(0)	(0)	(0)	(0)
Total Expense		(26,067)	(26,154)	(26,240)	(26,327)	(26,414)	(26,501)	(36,210)

### Other Financial Information